DFX INTELLIGENCE

INVESTOR MATCH REPORT

Project Sampleford: Regional Healthcare Staffing Platform (fictional)

growth equity, platform acquisition | healthcare, business services | Lanternport, EX

PREPARED	CLASSIFICATION	TIER	MATCHED
October 28, 2026	CONFIDENTIAL	PROFESSIONAL (100 INVESTORS)	15 INVESTORS

Fictional sample. Every investor, organization and source in this report is invented to show the format.

SECTION 01 · EXECUTIVE SUMMARY

Capital Matching Intelligence

DFX Investor Match identified 15 investors for Project Sampleford, a $72M TEV healthcare staffing platform acquisition in Lanternport, Examplia. Three investors: Asclepius Example Health Partners (87), Sampleford Capital Group (82), and Clearwell Sample Healthcare Equity (79): qualify as primary-tier leads with composite match scores above 75/100. The investor universe skews heavily toward recent fund closes: 8 of 15 investors raised capital within the last 12 months, creating a favorable deployment pressure dynamic. The Coastal Region healthcare services sector is experiencing active consolidation with 3 comparable transactions in the last 18 months. Combined with the sponsor's deep operator network and the deal's strong recurring revenue profile (hospital system contracts), this represents a high-probability capital raise. Target: 3-5 term sheets within 45 days via a structured 4-wave outreach strategy.

MARKET CONTEXT

The lower-middle-market healthcare services sector remains highly active for PE deployment. High-yield spreads at 3.8% and 10-year Treasury at 4.15% create a moderately favorable financing environment for leveraged acquisitions. Healthcare staffing in particular benefits from structural tailwinds: aging population demographics, nursing shortages, and hospital system outsourcing trends. Three comparable Coastal Region healthcare staffing transactions closed in the last 18 months at 7-10x EBITDA, establishing strong valuation benchmarks.

TOP 10

- **#1 Asclepius Example Health Partners** (pe growth) — 87/100
- **#2 Sampleford Capital Group** (pe buyout) — 82/100
- **#3 Clearwell Sample Healthcare Equity** (pe growth) — 79/100
- **#4 Magnolia Example Growth Partners** (pe lower middle market) — 74/100
- **#5 Examplia Family Capital Advisors** (family office) — 71/100
- **#6 Pinnacle Sample Health Ventures** (pe growth) — 68/100
- **#7 Lanternport River Sample Capital** (pe lower middle market) — 62/100
- **#8 HealthBridge Example Partners** (pe buyout) — 58/100
- **#9 Lantern State Sample Equity** (independent sponsor) — 55/100
- **#10 Bluestar Sample Growth Fund** (pe growth) — 53/100

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SECTION 02 · RANKED INVESTOR LIST

15 Matched Investors

#	INVESTOR	TYPE	SCORE	TIER	KEY SIGNAL
1	**Asclepius Example Health Par**	pe growth	87	PRIMARY	Recent fundraise activity detected via a fict
2	**Sampleford Capital Group**	pe buyout	82	PRIMARY	Recent fundraise activity detected via a fict
3	**Clearwell Sample Healthcare**	pe growth	79	PRIMARY	Recent fundraise activity detected via a fict
4	**Magnolia Example Growth Part**	pe lower middl	74	STRONG	Recent fundraise activity detected via a fict
5	**Examplia Family Capital Advi**	family office	71	STRONG	No fundraise date available
6	**Pinnacle Sample Health Ventu**	pe growth	68	STRONG	Recent fundraise activity detected via a fict
7	**Lanternport River Sample Cap**	pe lower middl	62	STRONG	Recent fundraise activity detected via a fict
8	**HealthBridge Example Partner**	pe buyout	58	MODERATE	Recent fundraise activity detected via a fict
9	**Lantern State Sample Equity**	independent sp	55	MODERATE	Recent fundraise activity detected via a fict
10	**Bluestar Sample Growth Fund**	pe growth	53	MODERATE	Recent fundraise activity detected via a fict
11	**Harrowmere Example Health Ca**	family office	48	MODERATE	No fundraise date available
12	**Summit Example Mezzanine Par**	mezzanine	45	MODERATE	Recent fundraise activity detected via a fict
13	**Heartland Sample Services Ca**	pe lower middl	42	MODERATE	Recent fundraise activity detected via a fict
14	**ClinicalEdge Example Investo**	strategic	38	SPECULA-TIVE	Recent fundraise activity detected via a fict
15	**Lanternport Growth Sample Eq**	pe growth	35	SPECULA-TIVE	Recent fundraise activity detected via a fict

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SECTION 03 · INVESTOR PROFILES

Top Investor Analysis

#1 Asclepius Example Health Partners

pe growth · EX, FM, IH

87
MATCH SCORE

STRATEGY FIT	92
CHECK SIZE	85
HISTORICAL	80
TIMING	90
DEPLOYMENT	75
ACCESS	60

WHY THIS INVESTOR

Asclepius Example Health Partners demonstrates exceptional alignment across both sector focus and deal size. Their portfolio includes 8 healthcare services investments in the Coastal Region, with a clear thesis around clinician-facing platforms. Recent Fund IV close ($250M) in September 2025 places them in peak deployment window with approximately $150M in estimated dry powder.

WHY NOW

Fund IV closed 7 months ago: peak deployment window. Hiring 1 investment professional signals active sourcing phase. No deals announced in last 4 months despite historically deploying 4 deals per year. Increasing deployment pressure combined with sector mandate alignment creates strong timing convergence.

APPROACH

Lead with the clinical staffing platform thesis and Coastal Region market density.

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#2 Sampleford Capital Group

pe buyout · Coastal Region

82
MATCH SCORE

STRATEGY FIT	85
CHECK SIZE	90
HISTORICAL	75
TIMING	85
DEPLOYMENT	70
ACCESS	55

WHY THIS INVESTOR

Sampleford Capital Group's $350M Fund III provides significant capacity for this transaction. Their healthcare and technology focus aligns well with the digital-enabled staffing model. Strong track record with 6 completed healthcare platform investments.

WHY NOW

Fund III raised 10 months ago with substantial dry powder remaining. Active hiring in deal team roles. Credit market conditions favorable for leveraged healthcare services transactions.

APPROACH

Emphasize the technology-enabled staffing angle and scalability.

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#3 Clearwell Sample Healthcare Equity

pe growth · National

79
MATCH SCORE

STRATEGY FIT	88
CHECK SIZE	78
HISTORICAL	85
TIMING	95
DEPLOYMENT	80
ACCESS	45

WHY THIS INVESTOR

Clearwell Sample Healthcare Equity is a pure-play healthcare growth investor with 10 prior investments in the sector. National mandate allows geographic flexibility. Fund raised just 3 months ago: maximum deployment pressure.

WHY NOW

Fund raised January 2026: earliest deployment phase with maximum dry powder. 10 historical healthcare deals confirm deep sector conviction. Team expansion signals imminent deal activity.

APPROACH

Pure healthcare play: lead with clinical outcomes and staffing quality metrics.

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#4 Magnolia Example Growth Partners

pe lower middle market · EX, QF, HM

74
MATCH SCORE

STRATEGY FIT	78
CHECK SIZE	72
HISTORICAL	65
TIMING	80
DEPLOYMENT	65
ACCESS	70

WHY THIS INVESTOR

Magnolia Example Growth Partners is a Coastal Region-focused LMM investor with strong local relationships. Their business services and healthcare exposure across Examplia, Fablemoor, and Inkhaven creates natural deal flow overlap.

WHY NOW

Fund raised 13 months ago: active mid-deployment cycle. Regional focus provides deep market knowledge and potential warm introductions to hospital system contacts.

APPROACH

Leverage Coastal Region regional expertise and local relationship density.

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#5 Examplia Family Capital Advisors

family office · EX, NM, FM

71
MATCH SCORE

STRATEGY FIT	75
CHECK SIZE	80
HISTORICAL	50
TIMING	40
DEPLOYMENT	35
ACCESS	65

WHY THIS INVESTOR

Examplia Family Capital Advisors is a multi-generational family office with significant healthcare and real estate holdings in Examplia. Less institutional process but potentially faster decision-making and longer hold period alignment.

WHY NOW

No fund timing data available: family office capital is perpetual. Their existing healthcare real estate portfolio creates potential synergies with staffing operations in the same facilities.

APPROACH

Emphasize long-term value creation and alignment with family office time horizon.

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#6 Pinnacle Sample Health Ventures

pe growth · National

68
MATCH SCORE

STRATEGY FIT	90
CHECK SIZE	55
HISTORICAL	82
TIMING	78
DEPLOYMENT	65
ACCESS	40

WHY THIS INVESTOR

Pinnacle Sample Health Ventures manages a $500M fund focused exclusively on healthcare. While their typical check size ($20-75M) skews above this deal's equity requirement, they have done smaller co-investments and platform seeds.

WHY NOW

Fund raised 5 months ago with significant capital to deploy. Healthcare-only mandate creates strong sector conviction. May be willing to write a smaller initial check with follow-on for add-on acquisitions.

APPROACH

Position as a platform seed with a clear path to $50M+ equity over time via add-ons.

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#7 Lanternport River Sample Capital

pe lower middle market · EX, LP

62
MATCH SCORE

STRATEGY FIT	60
CHECK SIZE	65
HISTORICAL	45
TIMING	70
DEPLOYMENT	50
ACCESS	55

WHY THIS INVESTOR

Lanternport River Sample Capital is a Examplia-based LMM investor with business services expertise. While healthcare is not their primary focus, they have made adjacent investments and understand the Lanternport market deeply.

WHY NOW

Fund vintage suggests late-cycle deployment with remaining capital seeking deployment. Lanternport base provides deep local market intelligence and relationship density.

APPROACH

Lead with the Lanternport operator network and business services operational improvement angle.

Fictional sample. Every investor, organization and source in this report is invented to show the format.

#8 HealthBridge Example Partners

pe buyout · National

58
MATCH SCORE

STRATEGY FIT	80
CHECK SIZE	45
HISTORICAL	75
TIMING	72
DEPLOYMENT	60
ACCESS	35

WHY THIS INVESTOR

HealthBridge Example Partners manages a $600M healthcare fund but typically focuses on larger transactions ($25-100M equity). This deal would be below their typical floor, though co-investment or a smaller initial platform check could work.

WHY NOW

Mid-deployment cycle with strong healthcare thesis. Recent activity in healthcare technology and services creates strategic portfolio fit. May be interested as a co-investor alongside a smaller lead.

APPROACH

Position as a co-investment opportunity alongside a lead sponsor.

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#9 Lantern State Sample Equity

independent sponsor · EX

55
MATCH SCORE

STRATEGY FIT	65
CHECK SIZE	52
HISTORICAL	35
TIMING	92
DEPLOYMENT	85
ACCESS	60

WHY THIS INVESTOR

Lantern State Sample Equity is a Examplia-based independent sponsor with two prior investments. Smaller fund but highly motivated to deploy capital with recent fund close. Deep local relationships and operator networks.

WHY NOW

Fund raised February 2026: very early deployment with maximum urgency. Independent sponsor model means faster decision-making and more flexible deal structuring.

APPROACH

Independent sponsor to independent sponsor: shared deal dynamics and mutual understanding.

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#10 Bluestar Sample Growth Fund

pe growth · Coastal Region, Inland Region

53
MATCH SCORE

STRATEGY FIT	78
CHECK SIZE	75
HISTORICAL	70
TIMING	72
DEPLOYMENT	55
ACCESS	30

WHY THIS INVESTOR

Bluestar Sample Growth Fund has a dual Coastal Region/Inland Region focus with healthcare and business services as core verticals. Their $300M fund and 7 prior healthcare investments demonstrate strong sector commitment.

WHY NOW

Fund raised 8 months ago: active deployment phase. Portfolio construction suggests room for 2-3 more platform investments. Healthcare services is a stated priority vertical.

APPROACH

Lead with growth equity positioning and clinical staffing market expansion thesis.

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SECTION 04 · INVESTOR CLUSTERS

Capital Source Grouping

Lead Investors

3 INVESTORS

High composite scores with proven healthcare sector experience and appropriate check sizes to lead the transaction. Combined capacity exceeds $100M in available equity.

Approach: Approach first with full deal materials. Position as lead opportunity with co-invest syndication upside. Schedule management meetings within 2 weeks of initial contact.

Co-Investors

3 INVESTORS

Strong alignment but check sizes suggest co-investment role alongside a lead. Regional knowledge and relationships add value beyond capital.

Approach: Approach after lead investor is identified. Position as co-invest alongside a credible lead sponsor. Emphasize regional expertise and relationship value.

Fast-Moving Capital

3 INVESTORS

High timing scores combined with deployment pressure: most likely to move quickly on an opportunity. Recent fund closes create urgency.

Approach: Prioritize in Wave 1 outreach. Emphasize deal timeline and competitive dynamics. These investors are most likely to respond within 48 hours.

Strategic Investors

1 INVESTORS

ClinicalEdge Example Investors operates healthcare platforms and may pay a strategic premium for access to clinical staffing talent pipelines.

Approach: Emphasize strategic synergies and talent pipeline access. May accept different return profile than financial sponsors. Longer decision cycle: start early.

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Credit / Debt Providers

1 INVESTORS

Summit Example Mezzanine Partners provides subordinated debt critical for the leveraged capital structure. Healthcare services is a stated focus.

Approach: Approach alongside equity lead. Position debt opportunity with clear credit metrics: DSCR >2.0x, LTV <65%, recurring revenue base.

Long-Cycle Capital

4 INVESTORS

Strong strategic fit but current timing suggests longer decision cycle: nurture for future opportunity or late-stage entry if lead process extends.

Approach: Include in Wave 3-4 outreach. Build relationship for this deal or next. May come in later if primary lead falls through.

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SECTION 05 · CAPITAL STRATEGY

Outreach Sequencing

Standard 60-day outreach timeline recommended. Wave 1 in first week, Wave 2 weeks 2-3, Wave 3 weeks 4-6. Allow 2 weeks between waves to incorporate feedback and refine positioning. Total timeline target: letter of intent within 60-75 days.

15 investors identified across 4 tiers: 3 primary, 4 strong, 5 moderate, 3 speculative. Recommend batching outreach in groups of 5 investors per wave to maintain personalization quality. Adjust subsequent wave composition based on Wave 1 conversion signals. Target 3-5 term sheets from the first two waves within 45 days.

WAVE 1: Priority Outreach

Days 1-7

Highest probability of engagement. Three lead-tier investors plus two fast-movers with recent fund closes. Contact immediately with full deal materials and schedule introductory calls within the first week.

5 investors

WAVE 2: Core Outreach

Days 8-21

Strong strategic fits and co-investment partners. Includes the mezzanine provider for debt structuring. Send targeted teasers and schedule calls with responsive Wave 1 investors simultaneously.

5 investors

WAVE 3: Extended Outreach

Days 22-45

Moderate fits, adjacent sector capital, and the strategic investor. These require more positioning effort but broaden the capital base. Adjust messaging based on Wave 1-2 feedback.

5 investors

WAVE 4: Nurture Pipeline

Days 45+

Reserve for any uncontacted investors or new entrants identified during the process. Build relationships for future deals in the healthcare services sector.

0 investors

RISK MITIGATION

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Diversified pipeline across 3 primary leads reduces single-point-of-failure risk. If top candidate declines, two alternative leads have composite scores above 75.

- Mezzanine provider (Summit Example) identified separately: ensures debt component is not dependent on equity lead's lending relationships.
- Average access score of 48 across universe suggests room for improvement. Recommend leveraging sponsor's Lanternport operator network for warm introductions to Wave 1 targets.
- Strategic investor (ClinicalEdge Example) provides optionality for a premium exit but longer timeline. Run dual-track process with financial sponsors as primary and strategic as upside.

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SECTION 06 · HIDDEN OPPORTUNITIES

Non-Obvious Capital Sources

NON-OBVIOUS INVESTORS

- Lantern State Sample Equity (independent sponsor) has the lowest composite score among active leads but the highest deployment urgency: their 2-month-old fund creates maximum pressure to close a deal quickly. May accept less favorable terms for speed.
- HealthBridge Example Partners ($600M fund) typically invests above this deal's size but has made smaller 'seed platform' investments in healthcare services. Worth positioning as a platform seed with a clear path to $50M+ equity via add-on acquisitions.
- Lanternport Growth Sample Equity's fresh fund (December 2025) combined with local market knowledge creates a unique 'hometown advantage' dynamic: they know the hospital systems, the talent pool, and the competitive landscape. Don't overlook them despite limited track record.

ADJACENT SECTOR CAPI-TAL

- Healthcare IT investors (not in current universe) may find the digital-enabled staffing model attractive as a distribution channel for workforce management technology. Consider expanding search to health-tech growth equity funds.
- Insurer-backed investors increasingly invest in healthcare services to control care delivery costs. In this sample, the fictional Harbor Mutual Ventures and the venture arm of the fictional Examplia Health Plan are active in clinical staffing adjacencies.

CROSSOVER FUNDS

- Large-cap healthcare funds (in this sample, the fictional Grandview Example Partners) occasionally make lower-middle-market investments when the platform thesis is compelling. The clinical staffing consolidation opportunity may warrant a look.
- Specialty finance companies (BDCs focused on healthcare) could provide both equity co-investment and debt capital, simplifying the capital structure into a single relationship.

METHODOLOGY

DFX Investor Match scores investors across six dimensions: Strategy Fit (25%), Check Size Fit (20%), Historical Behavior (20%), Timing Score (15%), Deployment Pressure (10%), and Relationship Access (10%). Data sources include SEC EDGAR Form D filings, GNews, public job board postings, OpenCorporates, IRS 990 filings, FRED economic data, and BLS labor statistics. All scores are deterministic and auditable. Timing signals are model-inferred from observable data. This is a fictional sample: every investor, fund, deal, figure and signal in it is invented to show the format, and none of it was drawn from those sources.

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